


YOUR NEW BUSINESS COMMUNITY



network
Your business community

MELBOURNE CRICKET GROUND



The Melbourne Cricket Ground – or as it's affectionately known, the 'G – found its permanent place in the Yarra Park precinct in 1853 as the home ground for the Melbourne Cricket Club. A relationship that continues to this day with the MCC managing Australia's largest and most iconic stadium on behalf of all Victorians.

The MCG has acted as the platform for many firsts in world sport including being the birthplace of Test and One Day International cricket and as the main home for the first Olympic Games held in the Southern Hemisphere.

While the MCG's history has been defined by the sport played on its hallowed turf, its place in Australian culture makes it much more than a stadium.

The MCG is a meeting place for generations past and present and will continue to do so well into the future.

It's a special place and we invite you to be part of its community.

Welcome to the MCG Network.

YOUR INVITATION
TO JOIN THE MOST
PRIZED BUSINESS
NETWORKING AND
ENTERTAINMENT
CLUB IN AUSTRALIA

INTRODUCING THE MCG NETWORK

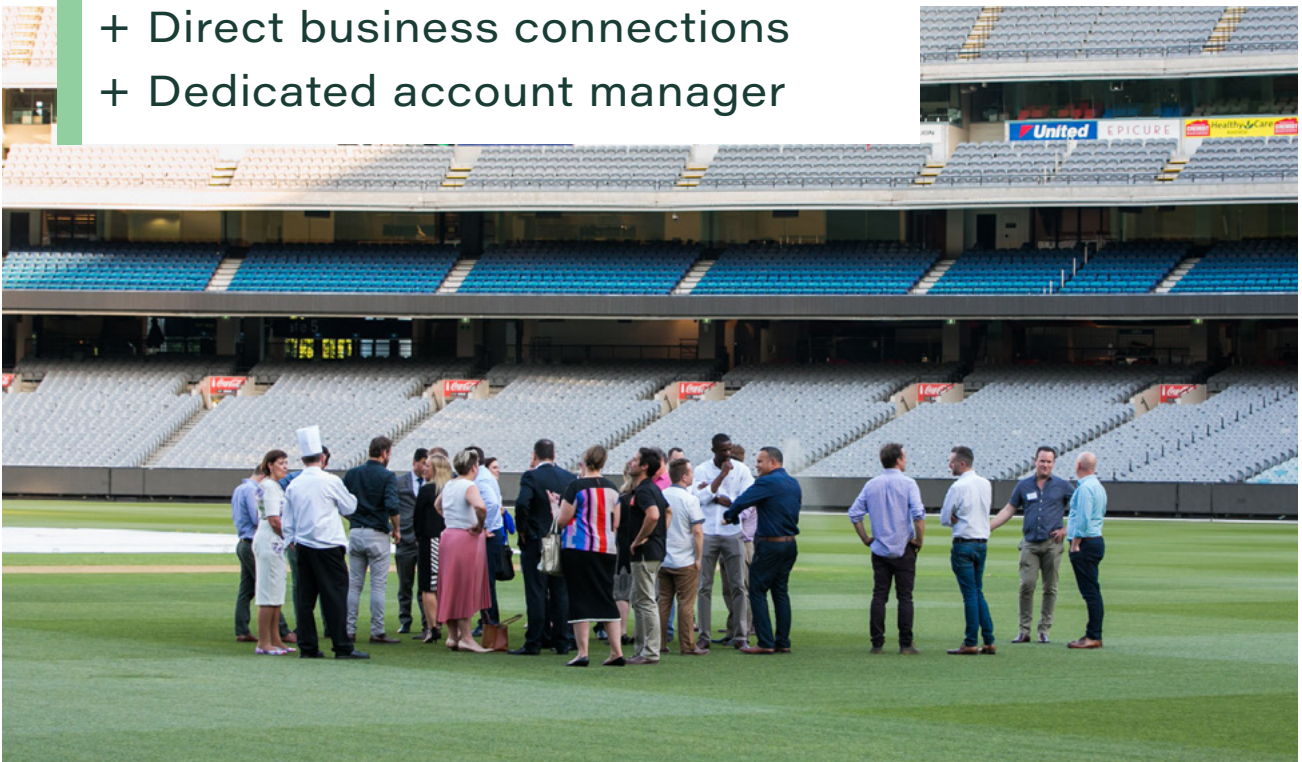
The MCG Network is Victoria's new business community where businesses can gain exposure, leverage new relationships and support locals. While the MCG physically unites Victorians and is a symbol of community and passion, it will now provide an unrivalled platform for business opportunities. MCG Network members will be able to enjoy unforgettable functions at the MCG while an online destination will amplify awareness amongst the community.

Partnering with the MCG Network provides a unique opportunity to grow your business or establish your brand amongst business leaders and our community.

Join the MCG Network in 2022 and be part of the premier Corporate Entertainment and Networking Club in Australia.

We put you and your business front and centre with like-minded business people and brands, who love being connected to some of Melbourne's premier events and experiences. Entertain and network with your key clients, staff and guests and do it all with an unforgettable backdrop of the MCG.

- + Unforgettable experiences
- + Engaging event program
- + Sell products and services online
- + Direct business connections
- + Dedicated account manager



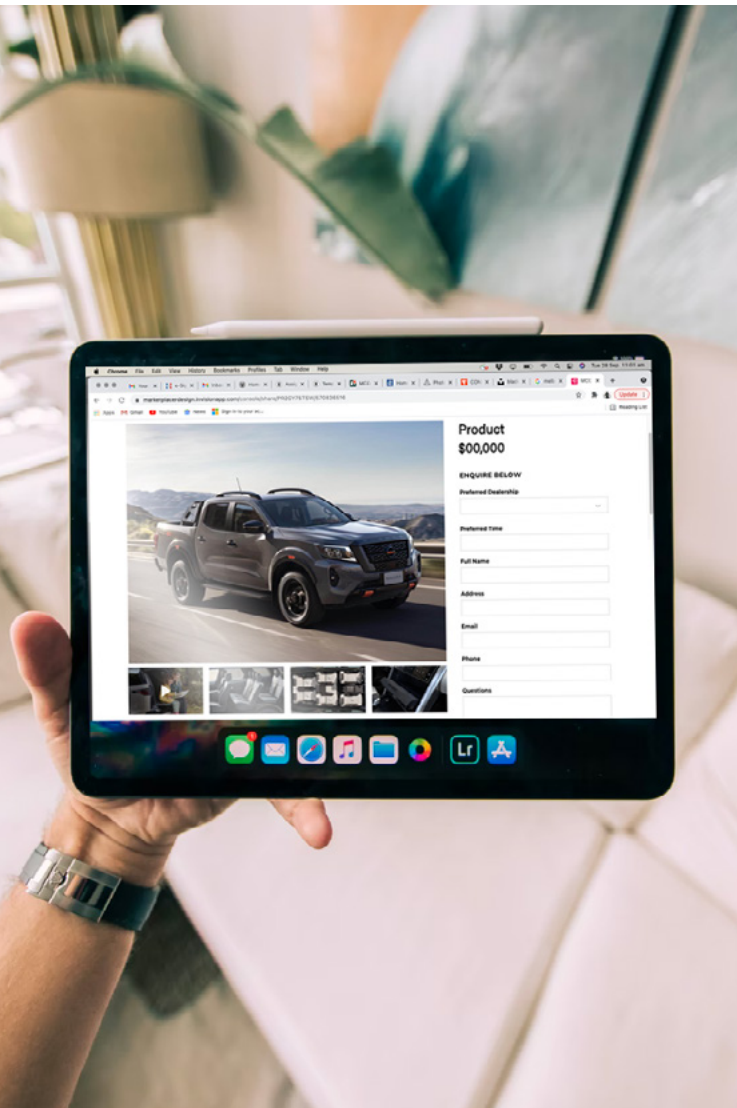
MCG NETWORK ONLINE

The MCG Network is the new online destination:

- bringing together the very best of the MCG for our partners and stakeholders
- to connect with like-minded business people
- to present a curated range of your businesses products and services
- to engage and grow your business

By joining the MCG Network, you will have access to:

- your own MCG online account
- ability to present your business products and services
- direct enquiry, e-commerce
- your own dedicated MCG Network account managers
- a world of opportunity with the MCG Community



OUR COMMUNITY

As an iconic global venue, the MCG has one of the largest and most connected communities of brands and business people in the country.



The MCG community consists of a diverse range of audiences including:

- MCG commercial partners and suppliers
- MCG corporate clients
- MCG attendees
- Leading Melbourne organisations

The MCG Network brings together the community by generating greater engagement, networking and new business opportunities.

EXPECTING OVER

300

**UNIQUE BUSINESSES WILL BE
A PART OF THE MCG NETWORK**

MEMBERSHIPS

01

BUSINESS CONNECT

THE BENEFITS

Business Connect ensures your business products and services are accessible on the MCG Network Online all year.

\$1,200 inc. GST (YEAR)

- Business Membership Listing on MCG Network Online
- Unlimited product and service listings
- Drive direct enquiry and e-commerce sales
- Support from dedicated MCG Network Account Managers
- 10% off all MCG Network Series Events

02

THE NETWORKER

THE BENEFITS

The Networker membership allows you to connect with like minded people while enjoying a series of unforgettable experiences. Ultimately the 'Networker' membership helps you to uncover new business opportunities.

\$5,350 inc. GST (YEAR)

- All of the 'Business Connect' entitlements on the MCG Network Online
- Wine and Dine Luncheon (Feb/March)
x 2 persons
- Spirit of ANZAC Day Luncheon (April)
x 2 persons
- One complimentary night of accommodation at QT Hotel Melbourne in a QT King Room (subject to availability)
- MCC Long Room Luncheon (exclusive members-only event)
x 1 persons
- AFL Finals Series Luncheon (Sept)
x 2 persons
- Golf Challenge (Nov) at Royal Melbourne Golf Club x 1 person
- Annual Christmas Gift
- 10% off all guest tickets

MEMBERSHIPS

03

THE ULTIMATE

THE BENEFITS

The Ultimate membership is for leading organisations to entertain customers and employees in style. Grow your business and establish your brand amongst our network business leaders.

\$11,850 inc. GST (YEAR)

- all of the 'Business Connect' entitlements on the MCG Network Online
- digital signage - logo rotating at all MCG Network Events
- Wine and Dine Luncheon (Feb/March)
x 10 persons
- spirit of ANZAC Day Luncheon (April)
x 10 persons
- MCC Long Room Luncheon
(exclusive members-only event)
x 1 persons
- AFL Finals Series Luncheon (Sept)
x 10 persons
- Golf Challenge (Nov) at Royal Melbourne Golf Club x 2 persons
- One complimentary night of accommodation at QT Hotel Melbourne in a QT King Room (subject to availability).
- MCG Tour for 10 x persons
- Annual Christmas Gift

MCG NETWORK AGREEMENT

Contact Name:

Email:

Position & Business:

Contact Number:

Postal Address:

MEMBERSHIP OPTION	YEAR (inc. GST)
Business Connect	\$1,200
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The Networker	\$5,350
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The Ultimate	\$11,850

UPGRADES

FUNCTIONS	GOLF CHALLENGE
1 GUEST (\$250)	1 GUEST (\$500)
2 GUESTS (\$500)	2 GUESTS (\$1,000)
3 GUESTS (\$1,000)	
10 GUESTS (\$2,400)	

Signature:

Date:

TERMS & CONDITIONS

These terms (including any incorporated terms) form a binding and enforceable legal agreement (Agreement or terms) between the Melbourne Cricket Club ABN 92 871 871 964 trading as the MCG Network (Club, we or us) and the person(s) or company (you, your or member) signing up to one or more of a corporate membership, marketplace membership or MCG Network event (Package or Event) as named on the relevant subscription details (ie the sign up or renewal or booking form) (Form).

By applying for or otherwise accepting a Package, or purchasing a ticket to any Event, you agree to be bound by and comply with this Agreement. If you have completed the Form on behalf of other persons (such as members of your household or company), you must ensure, and you warrant, that they have expressly authorised you to do so and they will be bound by these terms. Nothing in these terms excludes, restricts or modifies any consumer guarantee, right or remedy conferred on you by the Australian Consumer Law in Schedule 2 of the Competition and Consumer Act 2010 (Cth) or any other applicable law that cannot be excluded, restricted or modified by agreement (Non-Excludable Rights).

APPLYING FOR AND OBTAINING A PACKAGE

Subject to your Non-Excludable Rights, a member or attendee who has purchased a ticket to an Event, will only receive a refund if at the time of processing the Form, the Club is unable to provide the requested Package.

The Club reserves the right not to:

- process any Form which is incomplete;
- accept any changes to the Form (except for a change of your contact details of which it is your responsibility to notify the Club); or
- otherwise accept any Form, in its reasonable discretion.

You must notify the Club of any relevant change in circumstance, including your contact details and any other relevant information that could affect your Package from time to time.

Upon receipt of your Form by us, the Club will send you a Tax Invoice via email requiring payments within 7 days. Payment for your Package must be made either by direct debit or via the secure credit card payment link that will be sent to you if you nominate payment by credit card. We accept Visa, Mastercard and American Express credit cards, as well as debit cards with a Visa or Mastercard logo.

If there are insufficient funds in your account, your bank or credit card provider may reject your payment or it may result in your account becoming overdrawn. Any fees associated with the rejection or overdraw of your account is the responsibility of the paying cardholder. Your Package (and any benefit provided under it) will not be activated until your payment has been received by the Club. Please note that at least 24 hours is required to activate a Package once full payment is received. If your Package is suspended due to non-payment, it will be reinstated once the amount owing is paid.

The Club, reserves the right to, acting reasonably and subject to any applicable laws, vary or remove Package benefits if existing Package benefits cannot be provided due to a force majeure event, including if directives are

imposed by any Government Authority which result in limited seating inventory, prohibitions on attendance at matches or events or adjustments to the length of the season or location of matches or events and thereby inhibiting the Club from being able to provide to you all the benefits described in your Package. The Club will use reasonable endeavours to advise members of any material changes to the Package benefits. In such circumstances, the following remedies will be available to you:

- re-allocate your benefits to a future Event organised by the Club.
- store the value of the benefits not provided by the Club as credit towards the cost of your Package fee for the following calendar year.
- forego the value of the benefits not provided by the Club.
- if you are suffering from severe financial hardship you can request that the Club provide you a refund to the equivalent value of the benefits not provided, as determined by the Club.

You must abide by the policies set out by the Club, including in relation to attitude and behaviour and access. Any incident reports received by officials will be dealt with in an appropriate manner, and the Club reserves the right to immediately cancel a Package (or remove you from an Event) in its discretion based on violations incurred by members. If, for any reason, you fail to comply and your access to the venue is terminated, you remain obliged to pay for your entire Package, without any recourse against us.

Any representation, warranty, condition, guarantee or undertaking that would be implied in these terms by legislation, common law, equity, trade, custom or usage is excluded to the fullest extent permitted by law.

Subject to a member's Non-Excludable Rights, the Club will not be liable to you or any other person for indirect and consequential loss arising from or connected to these terms in contract, tort, under any statute or otherwise (including, without limitation, for loss of profits, failure to realise expected profits or savings and loss or corruption of data) unless such loss arises as a result of the Club's negligence or wilful misconduct.

Some of the goods or services which are offered or provided to you in addition to the benefits offered or provided by Club are supplied by third party suppliers. The provision of those goods or services will be subject, in each case, to the terms and conditions of those suppliers and any claims by you relating to the supply of those goods or services are to be made to the supplier.

If the Club is liable to a member for any:

- breach by the Club of any of these terms;
- breach by the Club of any term implied into these terms by law; or
- any tort committed by the Club (including negligence but not including fraud), the Club's liability to the member is limited to the amount of all payments paid by the member to the Club pursuant to these terms in respect of the then current season.

SUSPENSION OR CANCELLATION OF PACKAGE

In the case of memberships, from the commencement of the year or in the case of ticketing and events, from 5 business days prior to the date of the relevant event, (Cut Off Time) there will be no refunds of Package payments, subject to a member's Non-Excludable Rights. Any cancellation request after the Cut Off Time must be made in writing to the Club, and cancellation of Packages is at the discretion of the Club, acting reasonably, and is not available purely on the basis of any force majeure event which includes any COVID-19 event or circumstance.

The Club reserves the right to suspend or cancel a Package or ticket without refund to any person that breaches these terms or, in the reasonable opinion of the Club, is guilty of conduct unbecoming of a member, or that is otherwise disruptive or prejudicial to the interests of the Club. An alternative resolution may be considered, at the sole discretion of the Club, in lieu of the Package suspension or cancellation, provided that any such resolution is sent to the Club's mailing address in writing within 7 days of the member receiving the suspension or cancellation advice. The Club is not obliged to consider any such alternative resolution proposed.

COMMISSIONS

Product and service listings on the MCG Network Online Marketplace are subject to commissions payable to the Club. Commissions will be determined through consultation with the Club at the time of posting the business listing and will range upwards from 5% of transaction value. Commissions are also payable on customer referrals that lead to a completed transaction away from the MCG Network Online Marketplace. Full MCG Network Online Marketplace Terms and Conditions can be found at www.mcgnetwork.com.au/termsandconditions

PRIVACY

The information you provide to the Club (including in the Form) will be collected, used and disclosed in accordance with the Club's privacy policy which can be found at www.mcc.org.au/privacy. This includes the provision of your personal information to sponsors and partners of the Club.

GENERAL

The Club may choose not to enforce a term of this Agreement in some cases in its absolute discretion without affecting its right to enforce that term in other cases.

These terms:

- are governed by the law applicable in the state of Victoria and each party submits to the jurisdiction of the courts of that State; and
- are the entire agreement between the Club and you in respect of its subject matter and to the extent permitted by law, supersedes any prior agreement, representation or promotional material.

Neither party shall be liable for any delay or failure to perform its obligations under these terms, other than payment of any monetary sums due and owing to the other party, if such failure or delay is due to a force majeure event.



JAMES WEBSTER

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THE MCG IS POWERED BY THE MCC